



SKILLBRANCH

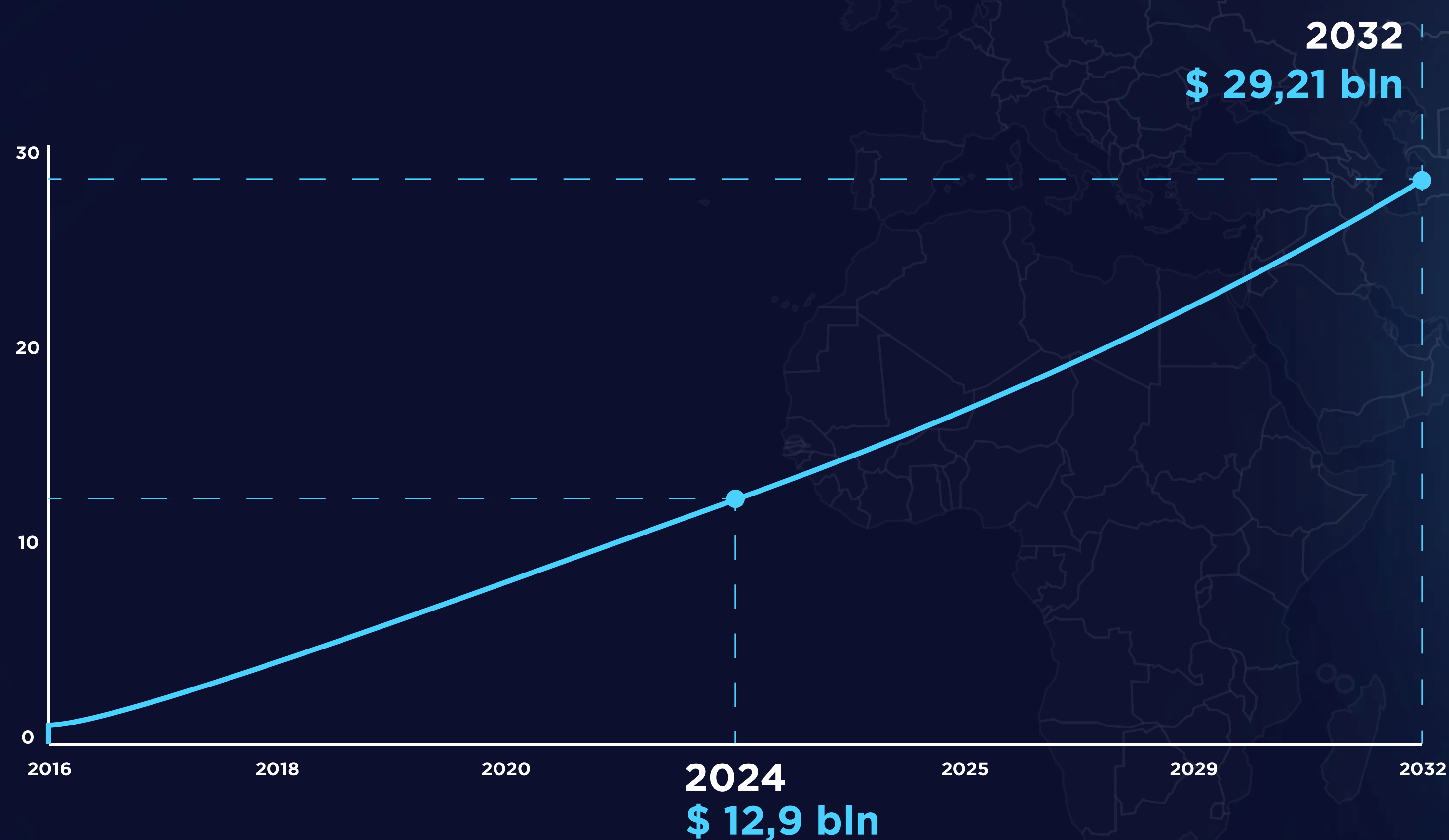
Revolution in simultaneous interpretation

SIMULTANEOUS SPEECH TRANSLATION INTO 70 LANGUAGES USING AI

We are transforming the translation market with AI, eliminating human involvement.



The simultaneous interpretation market is on the brink of a revolution.



in the period
from 2022 to 2032

Growing up to
\$ 29,21 bln

CAGR -
Compound Annual Growth Rate

10.76%

Source: <https://www.businessresearchinsights.com/market-reports/interpreting-market-102573>

A unique window of opportunity



The acute shortage of interpreters and the development of neural networks create ideal conditions for a technological breakthrough



Growing demand

The increasing number of international events and conferences



Globalization

The growth of international cooperation and the need for communication



Workforce shortage

A critical shortage of professional interpreters amid growing demand



AI progress

Revolutionary advancements in artificial intelligence

Why choose SKILLBRANCH

A ready-made enterprise-level solution for large-scale events



ChatGPT & Whisper (OpenAI)

- Not optimized for conferences
- High latency
- No voice cloning
- No corporate features

Microsoft

- Launch in 2025
- Only 9 languages
- Limited to Teams platform

DeepL

- Launch in 2024
- Only for small meetings
- No scalability



SKILLBRANCH

- Designed for events with 10,000+ participants
- Latency of 3-4 seconds (soon to be 2 seconds)
- Real-time translation into 70+ languages
- Speaker voice cloning + summary feature
- Browser-based, no installation required
- Enterprise-ready solution
- Proven performance at international conferences

How the SkillBranch technology works



STEP 1

Transcribing

Speech → Text

- Accuracy: 98.7%

STEP 2

Language Translation

Original Lang. → Listener's Lang.

- Translates into 70+ languages
- Translation accuracy: 95%+
(Powered by OpenAI)

STEP 3

Playback

Text → Speech

- Uses 6 standard voice
- Option to clone the speaker's voice

**The entire
process:**

3 – 4 seconds

Optimization target: 2 seconds

Proven in operation



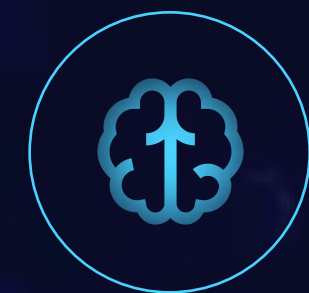
Our technology has already proven its effectiveness at an international conference in Dubai

blockchain-life.com



10,000+ participants

48 hours of uninterrupted operation



70 languages translated

Advantage for events



Cost savings of \$50,000+

On interpreters, headsets and technical support

ADDITIONAL BENEFITS

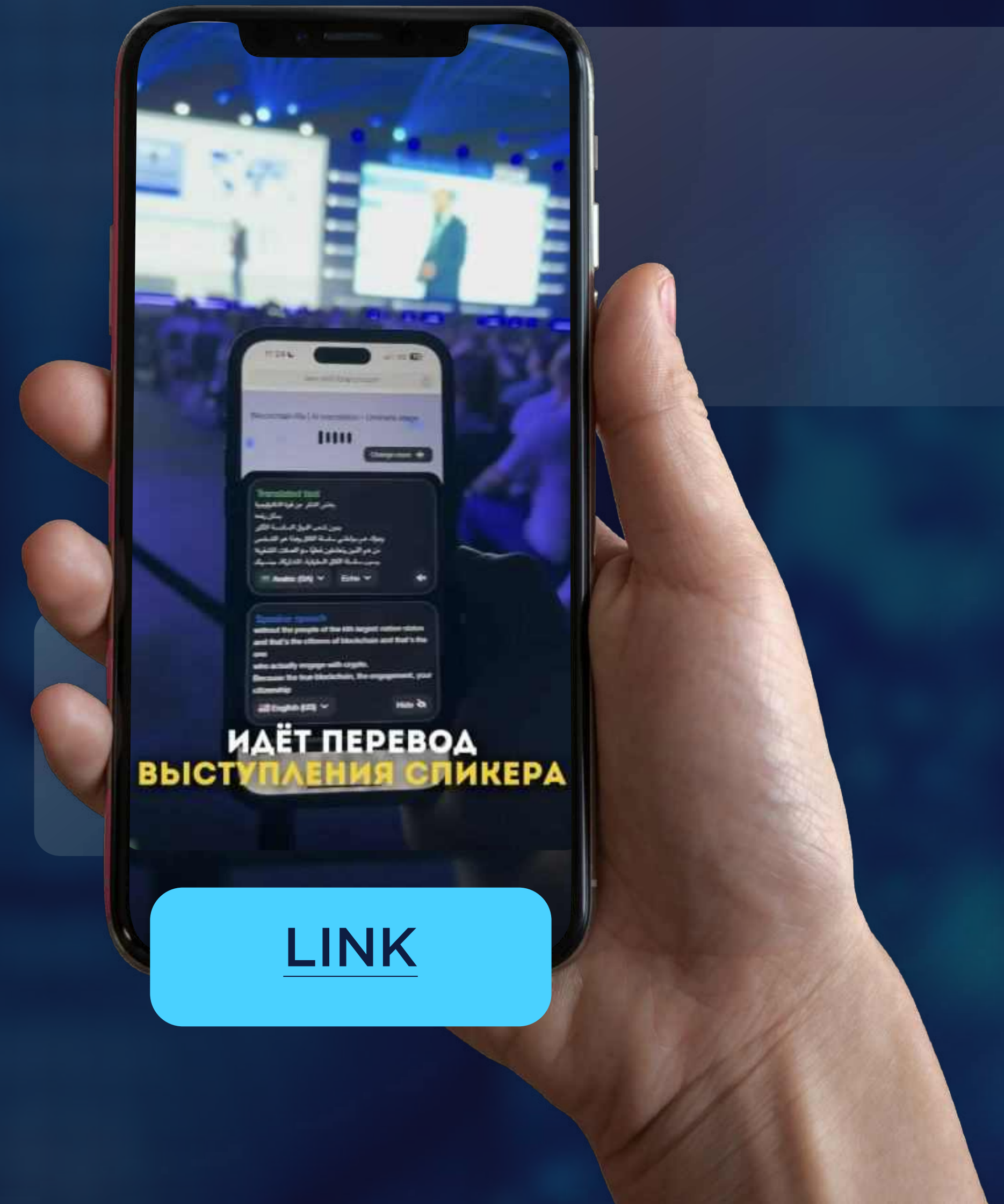
- Browser-based operation — No special equipment required
- Zero headset costs — Participants use their own devices
- Subtitles + Voice translation — Dual accessibility for users

This is not an experiment — it's a working enterprise-level solution.

Product Demonstration

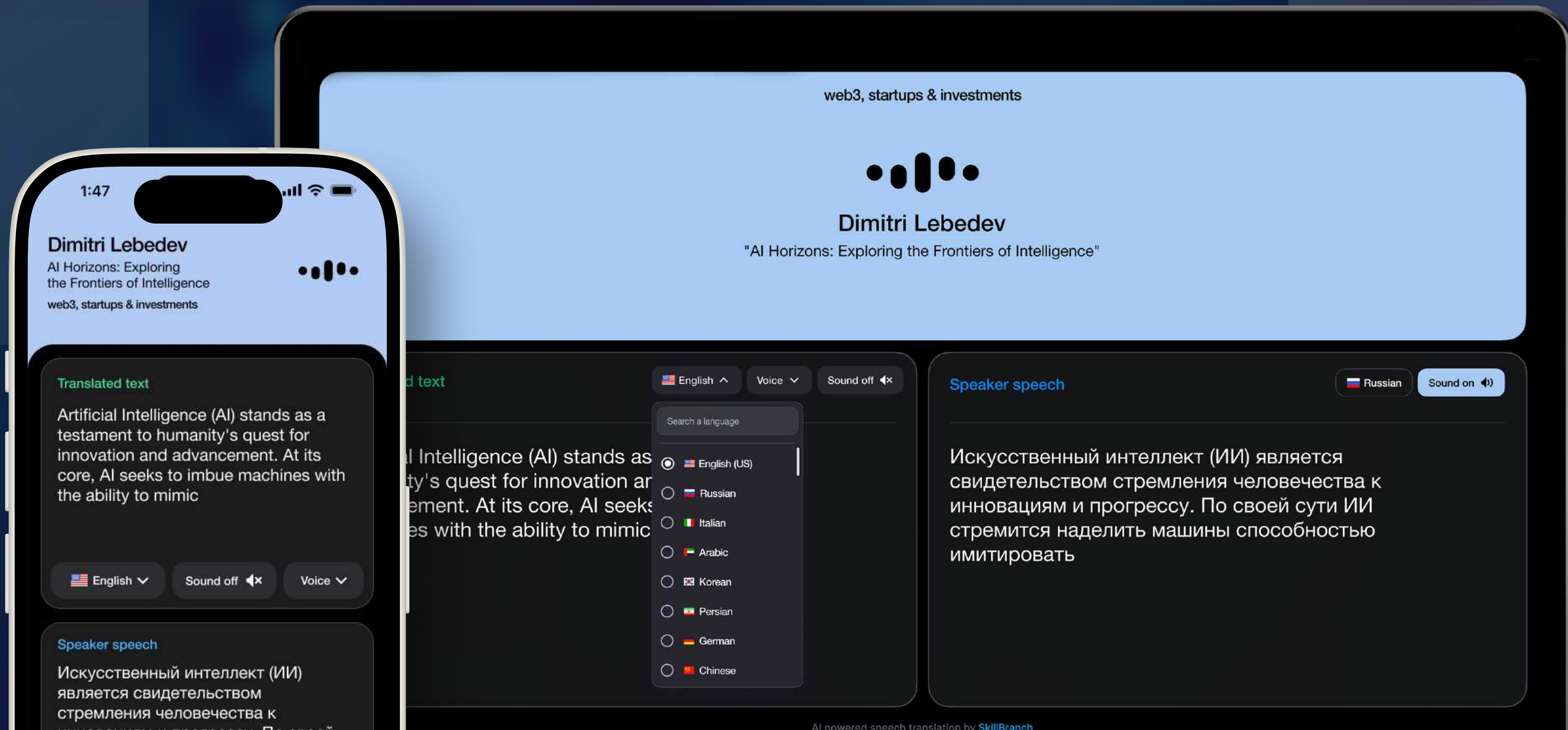


- Our solution works directly in the browser —
- No need for special apps or software.
- **Real-time функции**
 - Simultaneous subtitles — Real-time on-screen text translation.
 - AI-generated summaries — Key takeaways from each session are automatically summarized.
 - Live analytics for organizers — Real-time insights and data tracking for event management.



Product

Everything works directly in the user's browser
— no third-party apps required.



AI Translator VS Human Interpreters



Scenario: 1-day conference (8 hours) with 4 language translations

BENEFIT

- Cost savings of up to 90%
- Flat rate for any number of languages and participants
- No reliance on human availability
- 24/7 uninterrupted operation

SKILLBRANCH		LIVE INTERPRETERS
Cost	\$640 \$80/HOUR	\$5,760 4 interpreters (\$180/hour for 1 language pair)
Equipment	\$0	\$3,000 headsets (200 participants) + sound booth
Technical support	\$0	\$600
Logistics and accommodation	\$0	\$1,000
Installation time	10 MINUTES	SEVERAL DAYS
Work 24/7	+	-
Subtitles + summary + analytics	+	-
Voice selection option	+	-
Scalability	10 000+	LIMITED BY HEADSET SUPPLY
Quality	HIGH, CONSTANT	HIGH, VARIABLE
TOTAL	\$640	\$10,360

Market Analysis of AI Translators



Comparative analysis and our advantages over other AI solutions

Interprefy

Price:

\$150/hour
+ Interpreter fees
80+ languages

Key features:

- Live interpreters + AI
- ISO 27001 certification

For large conferences and international organizations

\$9,600

Wordly

Price:

\$150/hour for all languages
Up to 50 participants
60+ languages

Key features:

- Fully AI-based
- SOC 2 Type II certification

For corporate meetings and mid-size conferences

\$1200
(Up to 50 participants)

SkillBranch

Price:

\$80/hour with no limits
10,000+ participants
70+ languages

Key features:

- AI with 3-4 second delay
- Voice cloning
- Flexible implementation
- Analytics + summary

For large-scale events and enterprise-level needs

\$640
(full functionality)

Stenomatic

Price:

\$90-120/hour
Limited volume of minutes
75+ languages

Key features:

- Quick setup
- Web access
- Easy integration

For small events and educational purposes

OT \$720
(limited functionality)

Example: Conference for 1000 participants, 4 languages, 8 hours

Product Ecosystem



Unit economics with 97% margin and three revenue streams for rapid growth to \$20M ARR

Conferences & Events

Cost: from \$80/hour
Transition to local neural networks will reduce the cost price to nearly zero

Phenomenal Margin: 97%

**NET COST:
\$1-3/HOUR**

Corporate Solutions

Price of the boxed solution with local installation:
\$20,000/year

Use Cases:

- Corporate meetings
- Partner negotiations
- Investor presentations
- Employee training

B2C Application

Price: From \$20/month

Use Cases::

- Travel
- Personal negotiations
- Content consumption
- International communication



Goal:

\$20M ARR by 2027

Team



Working together
for over 10 years



Dimitri Lebed

CEO SkillBranch

**TOP 3 AI blogs in CIS -
700k+ subscribers
@lebed_88**

Experience in the
business for over 13
years.

Trained more than 3000
IT specialists



Mikhail Makeev

CTO SkillBranch

Senior Fullstack
Developer:

Node.Js (backend)
Vue.Js (web frontend)
Android
(Kotlin, mobile)
Flutter (mobile)



Eldiyar Barynbekov

Senior JavaScript
Engineer

5 years of
experience in
building scalable
and high-load
systems in FinTech,
Crypto, and AI
integrations.



UX/UI Designer

UX/UI Designer



QA

QA

Roadmap



2024 Q4

October – December

- Product Launch
- Speed optimization to 3 seconds
- Translation quality improvement

2025 Q2

April – June

- Launch of V2 platform
- B2C product version
- Speed optimization to 2 seconds
- Enhanced analytics
- Voice cloning feature
- Summary function

2025 Q3

July – September

- Full-fledged SaaS product
- Automation of integrations
- Organizer's personal dashboard
- Optimization of AI cost

2025 Q3

July – September

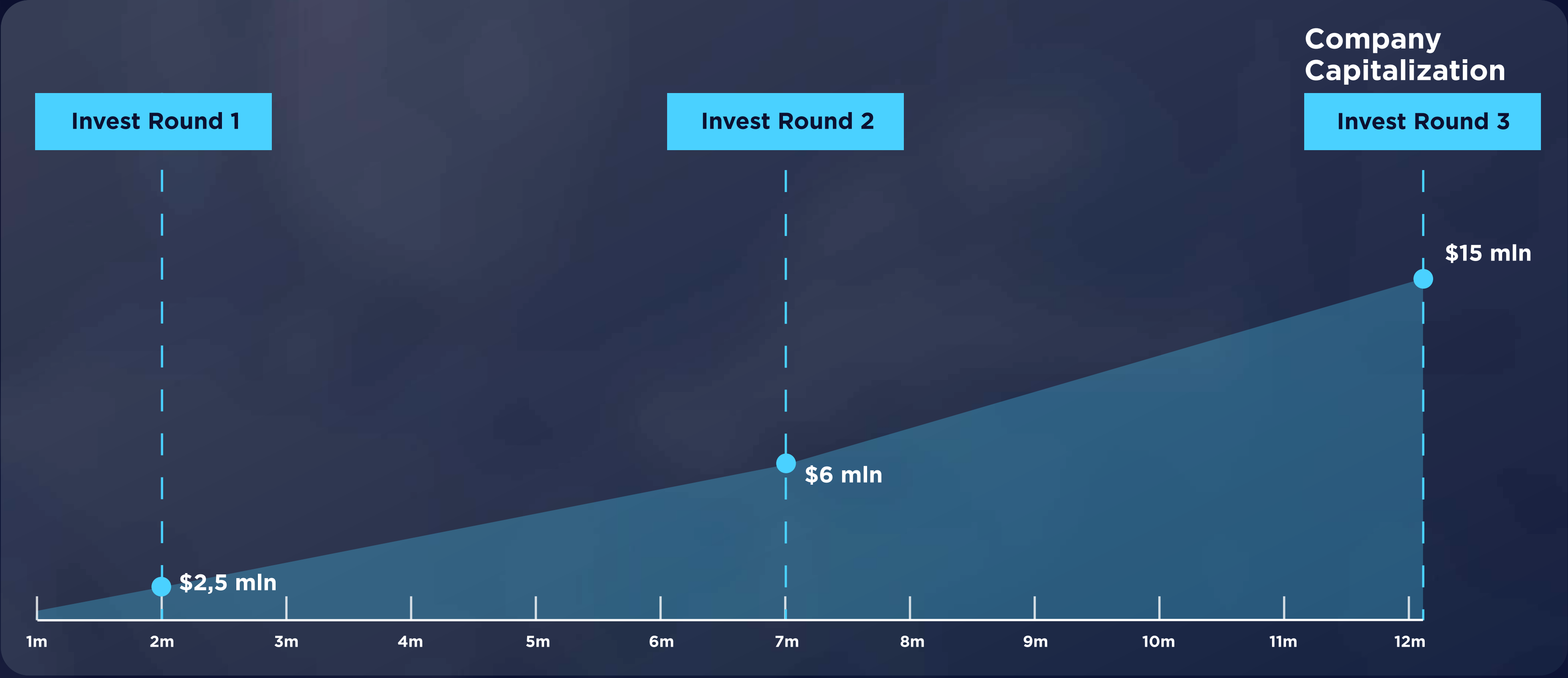
- Development of industry-specific solutions
- Expansion of the language base
- Transition to local neural networks

2025 Q4

October – December

- International expansion
- Enterprise integrations

Our Plan for Capitalization Growth



Projected company valuation in 3 years:
\$100+ mln



Our Goal:
Build a \$1+ billion company.

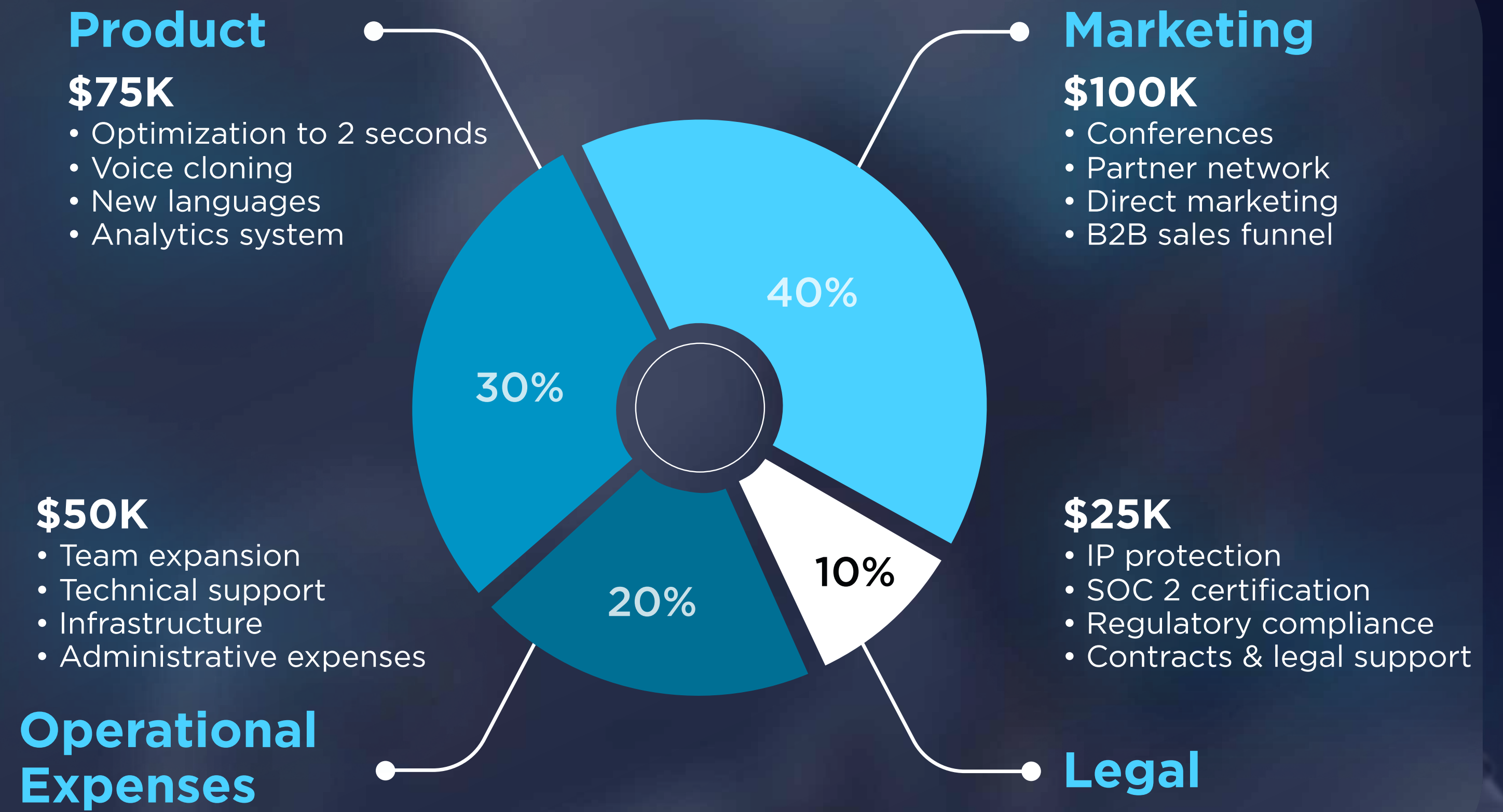
Investments



Pre-Seed Round to Capture the Rapidly Growing Market

Pre-Seed Round
\$250,000

Raised: **\$98,000** Remaining: **\$152,000**

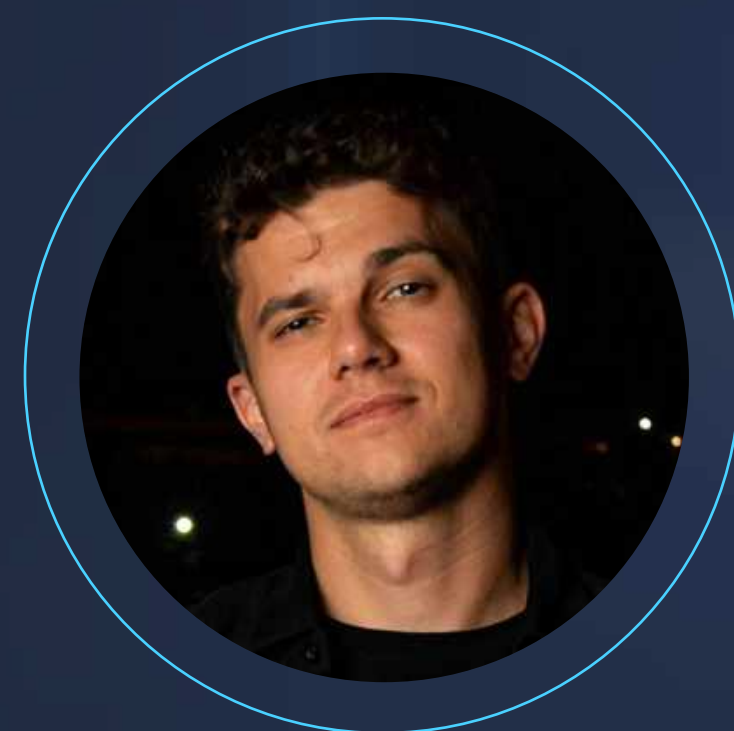


Project Investors



Regolith: Venture Investing

Regolith is a platform that unlocks opportunities to invest in unique deals across Pre-IPO, Startups, Funds, Real Estate, and Cryptocurrencies, catering to both beginner investors and professionals.



Vyacheslav Andriyanov

Entrepreneur, mentor,
investor
Business turnover
\$6.5 mln/year



Anton Link

+7 years in Banking & Finance.
+10 years in Business &
Fintech/Digital.
+6 years in Crypto Industry &
DeFi/Blockchain.
Founder WEB3 GROUP,
co-Founder UNITBOX PROTOCOL
& W3G.CAPITAL



Pavel Pessi

IT entrepreneur.
Founder of the largest
football website in the CIS
(covering matches, players,
clubs, and statistics)

[Soccer365.ru](https://soccer365.ru)



Andrey Primachev

Entrepreneur
Investor

Investment Proposal

Pre-Seed Round to Capture the Rapidly Growing Market



**Raising funds through
SAFE into equity**
(share capital)

Company valuation
\$2,5 mln



**Minimum investment
check \$100**

Bonus Based on Investment Amount

Get exclusive consulting from Dmitry Lebed — founder of SkillBranch and author of a TOP-3 AI-avatar blog in the CIS with 700,000 followers.

Dmitry will share his unique methodology for creating viral content using AI, building an audience, and managing social media effectively.

Plus — practical solutions for implementing AI in business to automate processes and boost efficiency.

⚡ This is your chance not just to invest, but to gain valuable knowledge and implement AI in your business for maximum impact!

\$2,000

PERSONAL CONSULTATION (ONE-ON-ONE)

- 45-minute online session with Dimitri Lebed
- Business analysis and personalized recommendations for AI implementation
- Ready-to-use AI solutions for your business

\$4,000

GROUP MENTORSHIP (1 MONTH)

- 4 group sessions with Dimitri Lebed
- Project analysis and collaborative brainstorming
- Strategies for implementing AI in business and growing your personal brand

\$7,000

PERSONAL MENTORSHIP (1 MONTH)

- Individual work with Dimitri Lebed
- 4 private online sessions
- Custom AI strategy tailored to your goals
- Access to a database of proven AI solutions

\$14,000

PERSONAL MENTORSHIP (2 MONTHS)

- Personal guidance from Dimitri for 2 months
- 8 private online sessions
- AI implementation strategy for your business or social media growth
- AI automation of your content creation processes

Exit Strategy for Investors

Three potential scenarios within a 3-5 year horizon



Strategic Investor \$100-150M

Potential Buyers:

- Event platforms
- AI companies
- Companies from the translation industry

IPO on NASDAQ \$500M+

Target Metrics:

- Revenue: \$50M+
- Growth: 100%+ per year
- Margin: >70%

Merger - M&A

Target Metrics:

- Merger with a complementary business
- Strengthening technological advantage
- Accelerating international expansion

Time to Act



\$29B

The market is on the
brink of transformation



Product

A product with real
users



\$152K

Remaining in the
round



**Potential investor
returns**

1 year **6X** 3 years **40X** 5 years **100X+**

**JOIN THE REVOLUTION IN THE SIMULTANEOUS
INTERPRETATION INDUSTRY**

A team with relevant experience and ambitions is ready for rapid growth to \$20M in annual revenue. But the window of opportunity is limited — don't miss your chance to be part of this success story.

Contacts



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Founder SkillBranch